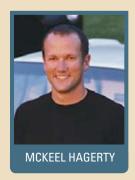
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**VOLUME 4 | ISSUE 4** 



They say time flies when you're having fun. But can it really be time to gear up for another trek to Scottsdale? It's the place for hobbyists to be in January, and with five big auctions in Scottsdale and Phoenix, it gets bigger and better each year.

If you're making the trip, check out our handy auction guide. We've got the basics on all the auctions, plus a list of great places to stay, eat and play. Don't forget to bring this issue to Scottsdale and keep it handy.

If you'll have your classic with you in Scottsdale, why not take it to our featured cruise-in at the Rock 'n' Roll McDonald's? And if you're planning on shipping a car to or from Arizona (or anywhere else for that matter), go to page 3 to learn about damage waivers.

It's heartening to see the positive response and overwhelming support this past year for the Collectors Foundation. On the right, we share a wonderful story about a father/son team we met at Mecum's Chicago Fall Premier Auction. Getting young people involved in the hobby is of paramount importance, and when you read about the Martins, you'll see that our future is in good hands.

Speaking of the future, as collector car values go up, what will be the new entry-level vehicle? *Sports Car Market* publisher Keith Martin weighs in with a couple of Japanese cars he thinks will be worth looking into. And be sure to read our piece on trends on page 2, where several industry experts share their observations on changes in the hobby.

Hagerty is on the move – to the United Kingdom. To read about this new venture, see the back cover.

If you make it to Scottsdale, do stop by one of the Hagerty booths to say hello!

Melfeel

## **BUYING INTO THE FUTURE**

Mike Martin wanted to bid on the little red '57 BMW Isetta as soon as he saw it. Mike, his son Michael, and nephew Scott found the car at the Mecum 10th Annual Chicago Fall Premier Auction last October.

The Collectors Foundation, in cooperation with Mecum Auctioneers, sold the unique 1957 BMW Isetta Model 300 at the auction for \$18,500. All proceeds from the sale directly support the ongoing work of the Foundation; the goal is to serve the future of our hobby.

The "bubblecar" was generously donated by former Indy and Sprint car driver John Hollansworth. John, a Foundation board member, chose the Isetta from his own collection to help further the Foundation's work. Mecum Auctions was instrumental in the donation, waiving the auction fees to put the car on the block.

Mike, the high bidder on the Isetta, was thrilled when he heard that the proceeds of his purchase would go to the Collectors Foundation, especially with their focus on getting young people involved in the hobby. "That's what was so great about buying it," says Mike.

In fact, his son Michael started his first restoration project at 14 years of age. The beautiful gold '70 Olds 4-4-2 W-30 was recently featured in the May issue of *Hemmings Muscle Machines*. It took Michael about three years to complete, doing much of the work himself. He's also restored a '69 Cutlass W-31. Michael is a University of Michigan senior majoring in Mechanical Engineering. "Michael is into cars," says his dad.

The Isetta needs very few parts to get it to top condition. Father and son started the project during Thanksgiving weekend. Mike bought the little microcar so they could have a project to work on together. "It's something we bought for fun," he says.

We can't think of a better home for the Isetta; a father/son project epitomizes the best of what we hope to preserve about our hobby.

For details on the Collectors Foundation, visit www.collectorsfoundation.org.



Collectors Foundation
Executive Director
Bob Knechel, new
owners Mike and
Michael Martin,
Mike's nephew
Scott, and John
Hollansworth pose
by the Isetta after
the sale.

## PUT YOUR EMERGENCY CONTACT ON "ICE"

How can rescue workers know who to contact if you're unable to tell them? Here's a smart, simple plan to help rescue workers find your emergency contact in the event of an accident. ICE (In Case of Emergency) is as simple as putting those three letters - ICE - in front of your preferred contact's name on your cell phone. Having the right number readily available could make a world of difference when you need help. If you become unconscious, rescuers can scroll through your contact list and know exactly who to call, gleaning information that could potentially save your life. For tips on ICE, visit www.hagerty.com.

#### THE HARLEY HUMMER

When America's cycling enthusiasts asked for more economical transportation back in the '50s, Harley-Davidson answered with the Hummer – a lightweight, two-stroke motorcycle produced from 1955–59 with both 125 and 165 cc models.

Harley named the bike after Dean Hummer, the legendary dealer who's sold more lightweight bikes than anyone since 1948. Dean was also well-known around the world for racing Hummers with sidecars. Still active in the motorcycling community and a longstanding member and general advisor of the Harley Hummer Club, Dean (now retired) and his wife rode from California to Iowa, to attend the Antique Motorcycle Club of America's national meet in September to help celebrate the Hummer's 50th anniversary.

Hummer values start around \$2,500–\$3,000 if in good condition. Price guides top out at \$5,000 but bikes in excellent condition can reach \$8,000–\$10,000. For information on Hagerty's vintage motorcycle coverage, call 800-922-4050, or visit www. hagerty.com

for a free

online quote.

### **TRENDS: WHAT'S IN FOR 2006**

Predicting the future is no easy task. If it were, we'd all be lottery winners. Still, we've got our eye on trends for 2006, and we've asked some experts in the hobby for trends they're anticipating for the year ahead.

#### **MORE COLLECTORS**

One notable trend is the explosion of new hobbyists, which is expected to continue. Steve Davis, Craig Jackson's right-hand man at Barrett-Jackson, deals directly with buyers and sellers as he plans for the Scottsdale auction. He's finding that "massive" amounts of new enthusiasts are breaking into collecting, which has a direct effect on the types of cars he selects to go across the block.

"We need to provide a good assortment of cars, from the Saturday night show stoppers to affordable models for people looking for entry-level cars. You're going to find that guy looking for a '67 Corvette, along with the straight-axle Corvettes. New collectors seem to want Corvettes across the board. So this year, we've amassed the greatest selection of Corvettes we've ever had," said Davis.

#### **S**MARTER **B**UYERS

Another trend Dave Kinney's picked up on with collectors is sophistication. "People are expanding their horizons as well as their collections. If someone wanted a Ferrari Daytona but their budget is under \$100,000, they're willing to look at a Maserati or a Lamborghini Islero as a more affordable option."

#### MORE MUSCLE

Drew Alcazar, the man behind Russo and Steele, is certainly not alone when he says American Muscle will continue to dominate in 2006. And the reason for this, he believes, is nostalgia. "Most of the new collectors didn't have a guy down the street with a Ferrari in his driveway; most likely it was a Corvette or a Mustang."



#### MORE EVENTS

Another manifestation of the enormous growth in the hobby is the increased number of events, from auctions to concours to road tours like the Muscle Car 1000, which celebrated its inaugural tour in 2005. Dave Kinney has seen the growing interest in the market reflected in the increased number of auctions he covers as a senior auction analyst with *Sports Car Market*.

Donald Osborne, branding and events director for *SCM*, agrees that new events, such as road rallys, are being added to the calendar all the time. He says that "the collector car market is being driven today by

the increase in participation in vintage rallying and racing – the cars that are the most usable and eligible for events are those that are appreciating fastest."

#### More Unique Sales

Rob Myers of RM Auctions agrees that unique cars, as well as authenticity, will rule in the future. "Very special cars will bring all-time high prices, because they're becoming more rare. For instance, we'll have a '34 Packard Runabout Speedster up for auction in January, one of only four built. For years, the richest guy in the world couldn't buy one because no one was selling. With the 'clone' stuff, I think that market will begin to soften."

Only time will tell whether these predictions will become reality. Just remember that collecting is a hobby, and hobbies are supposed to be fun!

## PRESERVING AUTOMOTIVE HISTORY: AMERICA'S CAR MUSEUM

For Harold LeMay, collecting was something to do for fun. Little did he know that he and his wife Nancy would amass the world's largest private collection of automobiles.



At its peak, the collection reached more than 3,000 cars, trucks, motorcycles and commercial vehicles, earning it a place in the Guinness Book of World Records. Not bad for a guy who started his career as a garbage man.

The challenge of preserving his life's work for posterity was something Harold mulled over for years, especially after the dismantling of the Harrah Collection after Bill Harrah's death in 1978. Harold was determined to protect his collection and prevent a similar demise.

In 1998, Harold and Nancy formed The Harold E. LeMay Museum, a 501 (c)(3) nonprofit charged with the preservation and interpretation of this extraordinary record of America's love for the great machines of the open road. Since Harold's death in November 2000, Nancy and a team of believers forge ahead.

The LeMay Museum, commonly known as America's Car Museum<sup>™</sup>, is a national treasure located in Tacoma, Washington. For the past decade, the LeMay collection has been housed at Marymount Academy. But plans are in the works to build a larger, permanent facility that will do this vast collection justice.

The campaign to build America's Car Museum began in 2002 with the hiring of America's Car Museum, set to open in 2009, will be worth the wait.

CEO David Lowe Madeira. David and the board of directors launched a capital fund drive known as "The Great American Road Trip – The Drive for America's Car Museum." The city of Tacoma recognized the importance of the project in the rebirth of the city and offered its support – and a 9-acre parcel downtown.

"It is our intention to build the world's foremost car museum as a gathering place to celebrate America's love affair with the automobile. America's Car Museum will combine education, entertainment, dining and retail opportunities, and be home to swap meets, car club rallies, auctions and other car-related events," says Madeira.

Scheduled to break ground in 2007 and open in 2009, more than 300 of the Museum's vehicles will be on display at any one time. Since 2002, many organizations, including the Collectors Foundation, have joined the effort to make LeMay true to its name: America's Car Museum.

To learn more about the Museum and for tour information, visit www.lemaymuseum.org.

## Roadside Service

Car Covered: 1947 Buick Super

Location: Texarkana, Texas

During the Fourth of July weekend, a group of three classic Buicks left Texas for Batavia, New York. My wife and I were driving our '47 Buick Super and had just finished rebuilding its engine and transmission. Just south of Texarkana, the Buick's temperature gauge jumped from warm to hot. After finding water leaking from the weep hole on the newly rebuilt water pump, I called Hagerty Collector Network. Within 15 minutes a tow truck came to the rescue. Luckily we found the only shop open on the Sunday of the holiday weekend. After the water pump was replaced, we headed for our hotel and got on the road the next morning.

Two days later, we were in Elizabethtown, Kentucky, when the car jumped out of gear on a downhill. I tried to push in the clutch to no avail. Once again we called the Network for a tow truck. This was my first year with the Hagerty Collector Network, and I won't let it lapse. It paid for itself in one weekend!

Teething troubles are bound to pop up with any newly rebuilt car it takes a little time to find weak spots and get



the bugs out. It just makes sense to give it some shakedown runs close to home prior to taking a long trip or tour.

Remember, there is safety in numbers; clubs, groups and organized tours are smart (and safe) ways to use your collector car. Other car owners may have parts and skills you don't have, and with multiple cars, there's always someone willing to help.

Consider one of the Hagerty Collector Network's roadside assistance programs. Covering flatbed towing up to 50 or 125 miles (your choice), we'll get you back on the road in no time. Find out more at www. hagerty.com/hpn\_benefits.asp.

### PREVIEWING SCOTTSDALE

Here at Hagerty, we're gearing up for one of the most exciting auction weeks of the year. This guide is designed to help you keep track of the goings on, find a place to stay, eat, and have fun. Check the auction websites for ticket prices and specials.

### WHERE TO STAY

## TO STAY

#### Hampton Inn & Suites

623-536-1313 2000 N. Litchfield Rd., Goodyear Rooms from \$149–\$179

Every room with jetted bathtub, wireless high-speed Internet; separate living rooms, large screen TVs with VCRs, fully equipped kitchens. Sports court, fitness center, outdoor heated pool and spa, and complimentary business center.

#### Best Western Papago Inn & Resort

480-947-7335 7017 E. McDowell Rd., Scottsdale Rooms from \$107–\$134

Resort features a courtyard with an aviary filled with tropical birds, small gazebo, oversized chessboard, with two-foot-tall pieces. Standard one-bedroom units; two suites available.

#### Chaparral Suites Resort

800-528-1456 5001 N. Scottsdale Rd., Scottsdale Rooms from \$129–\$149

Beautifully landscaped courtyards with large Mexican fountains; within walking distance to Fashion Square Mall and shopping district. One and two-bedroom suites, some with whirlpools.

#### JW Marriott Desert Ridge Resort & Spa

480-293-5000 5350 E. Marriott Dr., Phoenix Luxury Suites from \$599

Desert Ridge's eight restaurants and six pools may be exactly what you need after an exciting but exhausting day at the auctions. The kids will love the Lazy River, and you'll love Just A Splash Pool Bar & Grill. Two spectacular golf courses and an award-winning spa offer plenty of luxurious options as well.

#### WHERE TO EAT

#### Pinnacle Peak Patio Steakhouse & Microbrewery

480-585-1599 10426 E. Jomax Rd., Scottsdale

If you've come to Scottsdale, you owe it to yourself to get out in the hills and see what the desert is really all about. Treat yourself to a mesquite-broiled steak, ribs or a burger served up with authentic cowboy beans; enjoy live country western music on the sunset patio, then dance with your sweetie under the stars. Warning: Do not wear a necktie (unless you don't mind losing it).

#### Roaring Fork

480-947-0795 4800 N. Scottsdale Rd., Scottsdale

Their motto is: "As comfortable as your favorite boots." And it is. A full-service restaurant with great food and reasonable prices; the real draw is the happy hour (4–7 p.m.) in the Saloon with designer martinis at half-price and the best bar food around. Try the Rotisserie-Roasted Half-Chicken with Salsa & Queso Cojita, \$7.50 or Fish Tacos with Shredded Cabbage & Chipotle Mayonnaise, \$7. A second bar menu is served until 11p.m.

#### My Big Fat Greek Restaurant

480-949-8900 4218 N. Scottsdale Rd., Scottsdale

A boisterous, fun atmosphere and big, fat, delicious Greek cuisine at skinny prices. The Fat Greek Combo with Pita, Spanakopita, Tzatziki, Souzoukia, Hummus, Dolmades and Baba Ganoush (eggplant) is just \$14.95 (and you may not need to eat again for a week).

# JUST FOR FUN Fiddlesticks Family Fun Park

480-951-6060 www.fiddlesticksaz.com Scottsdale

This 7-acre family fun park features a 4,000 sq. ft. state of the art laser tag adventure, go-karts, batting cages, miniature golf, bumper boats and a video arcade. Kiddie Land is fun for younger children, offering seven rides. Check the website for the latest coupons.

#### 360 Adventures

480-722-0360 www.360-adventures.com Chandler

Full-day and half-day rock climbing, mountain biking and hiking adventures daily, departing from local resorts and hotels (tour minimums apply). Try "canyoneering" – rappelling into the most spectacular chasms in the world. Gear, drinks and snacks provided. Prices vary.

#### Scottsdale Desert Stages Theatre: Damn Yankees

480-483-1664 www.desertstages.com Scottsdale

Catch this all-American musical fantasy about a man so crazy about baseball, he makes a deal with the devil to help his team beat the Yankees and win the pennant.

#### Windwalker Expeditions

888-785-3382 www.windwalkerexpeditions.com Cave Creek

Choose from a variety of unique Arizona wilderness experiences: private horseback riding tours, archaeology tours, off-road tours, photography tours and pack trips.

#### Verde Canyon Railroad Trip

800-320-0718 www.verdecanyonrr.com Clarkdale

Take a ride on Verde Canyon Railroad's historic route from Clarkdale to the ghost ranch of Perkinsville through the Verde Canyon, accessible only by rail. The route is nestled between two national forests and adjacent to a designated wilderness area. January is the perfect time to see bald and golden eagles, who return here in winter.

## AUCTION INFO.

#### Barrett-Jackson

Jan. 17–22 (Preview Jan. 15–16) 480-421-6694 www.barrett-jackson.com Westworld, 16601 N. Pima Rd., Scottsdale

This is the 35th anniversary for B-J, and it's bigger and better than ever with six days of auction action and two galas.

#### RM Auctions

Jan. 20 (Preview Jan. 18–19)

800-211-4371 www.rmauctions.com Arizona Biltmore, 24th St. & Missouri Ave., Phoenix

The most elegant of all the auctions; stay right here for world-class accommodations.

#### Russo and Steele

Jan. 20-21 (Preview Jan. 19-21)

480-517-4005 www.russoandsteele.com 18601 N. Scottsdale Rd., North Scottsdale

The sixth year in the desert for this event, look for a good selection of Cobras. A great auction for American Muscle.

#### Silver Auctions

#### Jan. 21-23 (Preview Jan. 19-20)

800-255-4485

www.silverauctions.com

Fort McDowell Casino, N.W. corner of Fort McDowell Rd. and Beeline Hwy.

This is a fun event held at the Radisson Fort McDowell Resort & Casino; it offers plenty of opportunity for Vegas-style play.

#### Kruse International

Jan. 26-29

800-968-4444 www.kruse.com Phoenix International Raceway, 7602 S. 115th Ave., Phoenix

Held at Phoenix International Raceway; a paved, dust-free environment makes for great car viewing.

## TRANSPORTING THE SMART WAY

If you're transporting your car to your vacation destination this winter, here are some things you should know about damage waivers.

Some carriers will transport your car at a bargain rate, but before you sign anything, follow these tips:

- Check the fine print. A damage waiver is generally one-sided and designed to relieve an unethical carrier from consequences of its own carelessness. A legitimate carrier is responsible for damage it causes to your car.
- If a carrier tells you that signing a damage waiver is "just a formality," remember – it's a binding document, and his verbal assurances will mean nothing if damage occurs.
- When considering whether or not to sign a damage waiver, ask yourself why a carrier would use special care with your car if you've signed away your rights to hold them responsible.
- If you have signed a waiver and your vehicle gets damaged during transport, Hagerty's right to recover costs from the transporter will be restricted. Notify Hagerty immediately, and let us work with the carrier.

Though no carrier is liable for damages due to a natural disaster, a reputable carrier will

never ask you to sign away your rights in the event of their own carelessness. It's always wise to choose a carrier that specializes in collector cars.

For new customers of FedEx/Passport referred by Hagerty, FedEx/Passport will donate \$50 to the Collectors Foundation.

If you're transporting your car abroad, visit www.hagerty.com/library/library.asp to download the free Far and Away: What You Need to Know About Taking Your Car Abroad.



## **READY FOR AUCTION?**

If you're planning a trip to Scottsdale in January for the auctions and you have your eye on a new purchase, now is the time to preplan your payment option. You can get your financing pre-approved in two hours with Hagerty Finance and speed up the bidder registration process at the same time.

When you're pre-approved, Hagerty Finance will give you a letter of credit to take with you to an auction, or you can fax it ahead of time. The letter will include how much money you're able to spend at the sale. (It's always smart to get approved for an amount greater than what you're planning on spending.) If

you're the winning bidder,

Hagerty Finance will provide you with loan documents. After receiving completed paperwork, we will send payment for your new purchase directly to the auction house. How much simpler can it get?

For more on our finance program, including pre-approval, refinancing and to make a purchase, visit www.hagerty. com/finance or call 800-922-4050 and select option 5.



## Collector Advocacy

The Hagerty Collector Network is ready to roll in 2006 with Collector Vehicle Appreciation Days in state capitals. We're working with our Network members in states that restrict collector vehicle usage to parades, car club events and related activities.

Are you ready to join the effort to educate our legislators about the hobby and improve vehicle registration laws for collectors?

Do you believe your state has laws that restrict your enjoyment of the hobby? If you would like to work to establish a Collector Vehicle Appreciation Day in your state capital, e-mail us at advocacy@hagerty.com.

#### UPDATE ON MICHIGAN "NO COLLECTOR CAR LEFT BEHIND" LEGISLATION

As of November 1, nearly 1,400 collectors had signed their names to the petition urging Michigan legislators to support the pro-hobby legislation which provides reduced fees and "occasional pleasure" driving to collector vehicles 10 years old and older. The legislation is currently before the House Transportation Committee. Click on "Legislative News and Alerts" at www.hagerty.com for updates on this legislation and other bills affecting the hobby around the United States.



## WHAT'S IT WORTH

What's a bargain-minded enthusiast to do? With entry-level British sports cars pushing \$20,000, the market is now giving early Japanese cars a look.

Datsun roadsters, mini-Mustang Celicas from the 1970s and the last of the original Zs - the 280 - all have a high funper-dollar quotient as well as an excellent reputation for rock-solid reliability. And for those without a lot of spare cash to sink into tracing electrical shorts and fixing oil leaks, trustworthy and affordable Japanese cars offer plenty of enjoyment and much less of the heartache than their high-strung English and Italian cousins are known for. - Keith Martin

#### 1978 280Z S/N HLS30-443817



An excellent original car. Even panel gaps, appears to be original paint in excellent condition, just a few rock chips but nary a ding. Rust-free. Interior is also original and spotless with a nice un-cracked dash. Original radio, unused spare and tool kit. Under-hood tidy but not detailed. Claimed original 32,000 miles is believable. A real time capsule.

#### **SOLD AT \$8,000**

Mecum Auctions, St. Charles, IL October 16, 2005

They say it's overpriced by \$2,000-\$3,000, I say it's under-priced by the same amount. Recent eBay sales of less desirable 280ZXs in similar condition back me up. Only the automatic may hurt it at resale. Otherwise, you'd look long and hard to find something more desirable and in better condition for the same money.

## 1971 Datsun 240Z



Original owner and window sticker. 5,000 miles since engine rebuild. Upgraded to later 260Z 5-speed and 280Z differential. A bare-metal respray. New everything, from the dash cap to the alternator. Unlike muscle cars, reasonable mechanical updates are not frowned upon by the Z-car crowd. The 5-speed is an especially useful upgrade for highway driving.

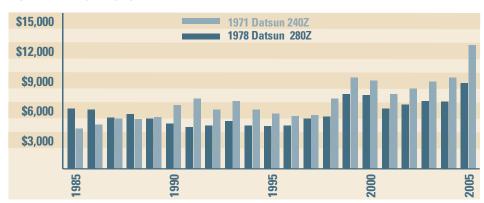
#### **SOLD AT \$8,700**

#### eBay Motors

July 1, 2005

This is a unique combination of a oneowner car that is not very original, and yet it is subtly upgraded. Normally that sort of spending may help sell a car, but doesn't help the price. Though a price guide might say this was right on the money, it sounds like another \$2,500 would have done no harm.

#### 20-YEAR VALUE HISTORY



Prices are for cars in excellent condition. This information is provided courtesy of the Black Book and Cars of Particular Interest Value Guide. CPI is the guide most often used by credit unions to determine loan values of collectible domestic and imported cars. Ph: 800-367-3759, www.blackbookusa.com.

### CRUISIN' ACROSS AMERICA

Scottsdale, AZ: Classic Car Show at the Rock 'n' Roll McDonald's



As the hometown of Barrett-Jackson, Scottsdale not only boasts the largest classic car auction on the planet, it also hosts the nation's biggest weekly cruise-in, now in its 15th year.

While driving through Mesa, Arizona, more than 15 years ago, a couple of employees from the Rock 'n' Roll McDonald's in Scottsdale spied a group of cool cars parked in a restaurant lot and pulled in to check them out. It turned out to be a local car club's last night, as their invitation to cruise-in at the hosting restaurant was being rescinded.

The McDonald's employees knew that their boss, car guy Mark Kramer, would love the idea of a cruise-in at the Rock 'n' Roll McDonald's. They were right; Mark loved the idea, and invited the car club to come out. What started out as a gathering of a few die-hard car nuts has turned into one of the nation's premiere cruise-ins. "That first night, we had maybe 10 or 12 cars. But by the same time the next year, it was closer to 300 cars," says Mark.

Mark credits the car show with livening up an area that went to bed when the sun went down. Fifteen years ago, the McDonald's and the adjacent Pavilions Shopping Mall were at the end of the dead-end road. "There was nothing else out here. Saturday night was dead. Now, we're one of the busiest McDonald's in the world on a Saturday night."

These days, a deejay keeps the joint jumpin', and the '50s décor of the Rock 'n' Roll McDonald's sets the tone. There can be anywhere from 300 to 500 cars and 100 to

200 motorcycles at the spot. And during auction madness in January, there can be 1,200 cars and 400 motorcycles.

This cruise-in has been honored as one of the top free things to do on a Saturday night. There have been a few notable happenings, too, according to Mark. "We had a wedding here once. The couple met at the car show, got engaged at the car show, and so they got married at the car show. It was even covered by CNN."

Some kind hobbyists have donated their classics to the event, which are then auctioned off for a good cause. "We've raised a lot of money for the Ronald McDonald house, among others. And, of course, we welcome anyone who's interested in donating."

For more information, visit www. pavilionscarshow.com. And to share your favorite cruise-in, send your story and photos to k.kazarian@hagerty.com.

## Losses & Lessons

#### **DOUBLE TROUBLE**

#### Car Covered: 1934 Vauxhall BX roadster

What Went Wrong: My wife and I were out driving at about 40 mph when I heard a very loud "bang!" from the engine compartment. A loud, rumbling noise continued until we coasted to a stop and shut off the engine. When I looked under the hood, I noticed water shooting out of the radiator and a hole through the hood. It seemed that one of the four fan blades flew off, puncturing the radiator and putting a hole through the hood. I saw the blade on the road and picked it up.

**Damage:** The hole in the hood needed repair, and the radiator and water pump needed replacing – in addition to a new fan. All four blades were cracked, as the fan was original. Unfortunately, the car was manufactured in Australia, so the water pump had to be special-ordered. Total cost of incident: \$4,000.

**Cause:** Simply spinning at high speeds causes fan blades to distort. Over time, this movement can cause minute cracks in the blades or stress the rivets that attach the blades to the fan center.

Although a cooling fan failure is rare, for older cars, make sure to check any part that is original and comes under constant stress.

Use a good light and check the fan twice a year to make sure the blades are secure and not cracked.

Most people pay a lot of attention to mechanical parts that tend to wear out, such as engines, transmissions, carburetors, linkages and shock absorbers. Routine maintenance and frequent inspections are essential to keep any vehicle – new or old – in top running order.





COLLECTOR NETWORK

Post Office Box 87 Traverse City, MI 49685



#### AND THE WINNER IS...

There were over 500 entries in our 200 Grand drawing from Network members vying for the prize: a pair of our Glove Box Guides and choice of one additional item from our online store. The drawing was simply to show our appreciation to you for helping the Network grow to 200,000 members. The three winners are:

James Schaefer from Thomson, Georgia, chose the Great Cars Series Vol. 2 DVD: Cadillac. As the owner of a 1976 Cadillac Fleetwood Hearse, we're sure he'll enjoy the DVD. James restored his Hearse in the fall.

Ron Hemersbach from Gurnee, Illinois, was set on a Camaro...until the kids left for college. Then he realized a two-seater would be just fine and bought his '69 Corvette. Ron chose the Great Cars Series Vol. 1 DVD: Corvette.

Mark James grew up near the Motor City in Northville Township, Michigan. His father's passion for cars, namely convertibles, was passed down to Mark. He got his '73 Mustang convertible in 1980, so naturally he chose the Great Cars Series Vol. 4 DVD: *Mustang* as his prize.

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#### HAGERTY CROSSES THE POND

New Year, New Ground: Hagerty expands its services to the United Kingdom in 2006.

The basics are the same as Hagerty U.S. You'll receive the Hagerty touch with superior coverage, great customer service, competitive rates and significant involvement in the hobby.

Not considering a big move? You can still benefit with even better overseas touring and cargo packages for travel abroad. Many collector cars are transported to/from the U.K. for events such as Pebble Beach Concours and Goodwood.

The International team plans to become actively involved in the market via vintage motor sports and car clubs, and to work toward starting a charitable organization overseas.

The International office is located at Silverstone Circuit in Northamptonshire, England, home of the British Grand Prix. For details, e-mail international@hagerty.com.

